Figures at a glance 2008

Wacker Neuson Group at December 31

in € million	2008	2007	2006
	with PPA[1] *(without PPA)*	including Q4 Neuson Kramer	
Key figures			
Sales	870.3	742.1	619.3
by region			
Europe	676.2	520.7	391.1
Americas	166.9	196.1	205
Asia	27.2	25.3	23.2
by business segment[2]			
Light Equipment	329.3	405.3	388.3
Compact Equipment	353.7	178.2	87.5
Services	187.3	158.6	143.5
EBITDA *(without PPA)*	100.9 *(102.2)*	117.0 *(119.6)*	100.2
Depreciation and amortization *(without PPA)*	43.0 *(38.1)*	38.1	23.6
EBIT *(without PPA)*	58.0 *(64.1)*	78.9 *(90.4)*	76.7
EBT	55.7	78.2	76.2
Profit for the period *(without PPA)*	37.4 *(41.9)*	54.1 *(62.0)*	48.5
Number of employees	3,665	3,659	2,837
Share			
Earnings per share in €	0.53	1.10	1.19
Dividends per share in €	0.19[3]	0.50	0.62
Key profit figures			
Gross profit in %	33.7	38.1	41.3
EBITDA margin as a % *(without PPA)*	11.6 *(11.7)*	15.8 *(16.1)*	16.2
EBIT margin as a % *(without PPA)*	6.7 *(7.4)*	10.6 *(12.2)*	12.4
Key figures from the balance sheet			
Long-term assets	750.0	697.0	229.2
Current assets	428.6	517.5	245.8
Equity	911.8	912.7	282.4
Net financial debt	59.0	- 43.1	45.1
Liabilities	266.8	301.8	192.6
Equity ratio as a %	77.4	75.2	59.5
Working capital	303.9	273.2	158.6
Cash flow			
Cash flow from operating activities	31.1	55.0	49.1
Cash flow from investing activities	- 9.5	- 141.8	- 41.6
Cash flow from financing activities	- 21.9	96.4	- 23.0
Free cash flow	23.4	62.1	22.6

[1] PPA = Purchase price allocation. Purchase price allocation describes the process where purchase costs resulting from acquisitions are allocated to individually acquired assets, liabilities and contingent liabilities, which are measured at fair value.

[2] Consolidated sales after discounts.

[3] Dividend payment proposed at the AGM on May 28, 2009.

Additional information[1]

in € million	2008	2008	2008	2007	2007
	without PPA[2]	PPA	with PPA	with PPA[3]	pro-forma with PPA[4]
Sales	870.3	–	870.3	742.1	979.5
EBITDA	102.2	1.3	100.9	117.0	157.4
EBITDA margin as a %	11.7	–	11.6	15.8	16.1
EBIT	64.1	6.1	58.0	78.9	112.6
EBIT margin as a %	7.4	–	6.7	10.6	11.5
Profit for the period	41.9	4.5	37.4	54.1	75.0

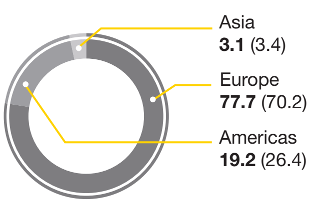
[1] You will find more information in the tables on the following pages.
[2] PPA = Purchase price allocation. Purchase price allocation describes the process where purchase costs resulting from acquisitions are allocated to individually acquired assets, liabilities and contingent liabilities, which are measured at fair value.
[3] Including Q4 Neuson Kramer subgroup (start of consolidation: October 1, 2007).
[4] Pro-forma figures: as if Wacker and Neuson Kramer subgroup had been consolidated for the entirety of fiscal 2007.

Effects from consolidation[1]

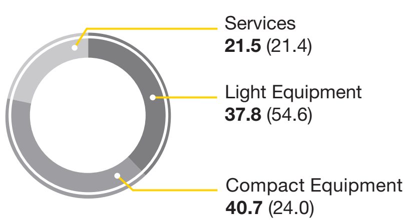
in € million	Jan. 1–Dec. 31, 2008	Factors effecting earnings[1]	PPA	Jan. 1–Dec. 31, 2008
	Wacker Neuson with PPA			Wacker Neuson adjusted
EBITDA	100.9	15.4	1.3	117.6
thereof Neuson Kramer consolidation effects	–	*15.1*	*1.3*	*117.3*
EBITDA margin as a %	11.6	–	–	–
EBIT	58.0	14.0	6.1	78.1
EBIT margin as a %	6.7	–	–	–
Profit for the period	37.4	10.8[2]	4.5	52.7

[1] Mainly proceeds from the sale of equipment that would normally have accrued to the company had the products been sold to third parties, but which were not realized. The reason was that these products were channeled into rental and demo fleets as part of our investment policy to stock our fleets with compact machines from our own production facilities.
[2] Dividend payments made within the Group were not included.

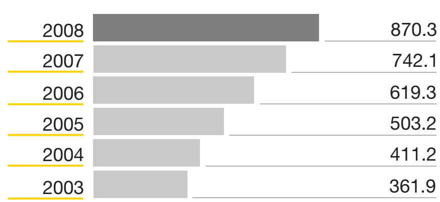
Sales distribution by region
in % (previous year)



Sales distribution by business segment
in % (previous year)



Multi-year comparison sales
in € million



Income Statements

Overview of Wacker and Neuson Kramer subgroups (before consolidation)

Wacker subgroup

in € K	Jan.1–Dec. 31, 2008	Jan.1–Dec. 31, 2007
Revenue	609,009	658,195
Cost of sales	- 373,652	- 386,341
Gross profit	**235,357**	**271,854**
Sales and service expenses	- 140,247	- 135,427
Research and development expenses	- 15,511	- 18,395
General administrative expenses	- 40,606	- 44,860
Other income	6,144	7,627
Other expenses	- 7,236	- 2,581
Profit before interest and tax (EBIT)	**37,902**	**78,218**
Financial result	1,277	146
Profit before tax (EBT)	**39,179**	**78,364**
Taxes on income	- 12,801	- 24,026
Profit before disc. operations, minority interests	**26,378**	**54,338**
Result from discontinued operations	**0**	**0**
Minority interests	**0**	**0**
Profit for the period	**26,378**	**54,338**
Depreciation and amortization	**32,386**	**27,861**
EBITDA	**70,288**	**106,079**

Neuson Kramer subgroup[1]

in € K	Jan.1–Dec. 31, 2008	Feb.1–Dec. 31, 2007[1]
Revenue	338,199	329,924
Cost of sales	- 263,395	- 238,723
Gross profit	**74,804**	**91,201**
Sales and service expenses	- 16,239	- 18,115
Research and development expenses	- 6,385	- 5,163
General administrative expenses	- 12,570	- 15,887
Other income	4,879	3,992
Other expenses	- 4,215	- 1,517
Profit before interest and tax (EBIT)	**40,274**	**54,511**
Financial result	- 3,273	- 2,012
Profit before tax (EBT)	**37,001**	**52,499**
Taxes on income	- 10,531	- 16,882
Profit before disc. operations, minority interests	**26,470**	**35,617**
Result from discontinued operations	**0**	**- 3**
Minority interests	**- 834**	**- 787**
Profit for the period	**25,636**	**34,827**
Depreciation and amortization	**6,766**	**4,080**
EBITDA	**47,040**	**58,591**

[1] 11 months only for Neuson Baumaschinen GmbH

Wacker Neuson Group

Overview of PPA[1]

in € K	Jan. 1– Dec. 31, 2008	Purchase price allocation	Jan. 1– Dec. 31, 2008	Jan. 1– Dec. 31, 2007[2]	Jan. 1– Dec. 31, 2007
	without PPA		with PPA	with PPA	pro-forma with PPA
Revenue	870,331		870,331	742,062	979,534
Cost of sales	- 574,268	- 2,617	- 576,885	- 459,530	- 633,080
Gross profit	**296,063**	**- 2,617**	**293,446**	**282,532**	**346,454**
Sales and service expenses	- 156,486		- 156,486	- 140,090	- 153,542
Research and development expenses	- 21,896	- 3,161	- 25,056	- 20,810	- 26,719
General administrative expenses	- 53,152	- 335	- 53,487	- 48,289	- 60,505
Other income	11,023		11,023	8,421	11,042
Other expenses	- 11,451		- 11,451	- 2,859	- 4,098
Profit before interest and tax (EBIT)	**64,102**	**- 6,113**	**57,989**	**78,905**	**112,632**
Financial result	- 1,996	- 312	- 2,308	- 660	- 2,178
Profit before tax (EBT)	**62,106**	**- 6,425**	**55,681**	**78,245**	**110,454**
Taxes on income	- 19,401	1,825	- 17,576	- 24,142	- 34,928
Profit before disc. operations, minority interests	**42,705**	**- 4,600**	**38,105**	**54,103**	**75,526**
Result from discontinued operations	**0**		**0**	**0**	**- 3**
Minority interests	**- 833**	**117**	**- 716**	**23**	**- 484**
Profit for the period	**41,872**	**- 4,483**	**37,389**	**54,126**	**75,039**
Depreciation and amortization	**38,136**	**4,818**	**42,954**	**38,081**	**44,783**
EBITDA	**102,238**	**- 1,295**	**100,943**	**116,986**	**157,415**

[1] PPA = Purchase price allocation. Purchase price allocation describes the process where purchase costs resulting from acquisitions are allocated to individually acquired assets, liabilities and contingent liabilities, which are measured at fair value.
[2] Incl. Q4 Neuson Kramer subgroup

6-Year-Comparison[1]

in € million	2008	2007	2006	2005	2004	2003
Sales	870.3	742.1	619.3	503.2	411.2	361.9
EBITDA (margin as a %)	100.9 (11.6)	117.0 (15.8)	100.2 (16.2)	70.3 (14.0)	60.5 (14.7)	48.2 (13.3)
EBIT (margin as a %)	58.0 (6.7)	78.9 (10.6)	76.7 (12.4)	50.7 (10.1)	41.9 (10.2)	29.0 (8.0)
Profit for the period	37.4	54.1	48.5	31.3	25.7	21.4
Equity	911.8	912.7	282.4	289.9	246.3	284.6
Balance sheet total	1,178.6	1,214.5	475.0	443.1	315.1	345.0
Equity ration as a %	77.4	75.2	59.5	65.4	78.2	82.5
Capital expenditure	101.8	84.0	31.9	37.6	20.6	17.3
Number of employees	3,665	3,659	2,837	2,630	2,224	2,168

[1] All figures prepared according to IFRS